

Multi-division accounting

for the fiscal year from 1 October 2021 to 30 September 2022

Attribution of income and expenses from the fiscal year by division and function/sector in accordance with the principles of the German Charities Council

All figures given in euros		Fulfilment of statutory aims / voluntary sector / economic activity for purpose-related activities										
Designation	Activities	Profit and loss account total	Indirect activities				Direct activities			Purpose-related activities (including Executive Board)	Total statutory activities	Asset management
			Total amount Indirect voluntary activities / Projects	Statutory educational/public relations activities	of which humanitarian assistance and development cooperation	of which human rights	Executive Board / Management	Publicity for donations	Subtotal direct activities			
1.	Donations received during the fiscal year	14,425,718.53	14,425,718.53	0	0	0	0	0	0	0	0	0
2.	Use of donations received in previous years	801,459.07	801,459.07	0	0	0	0	0	0	0	0	0
3.	Unspent donations from the fiscal year	-598,632.08	-598,632.08	0	0	0	0	0	0	0	0	0
4.	Income from use of donations in the fiscal year / Sum of revenues from voluntary sector	14,628,545.52	14,628,545.52	0	0	0	0	0	0	0	0	0
Expenses from fulfilling the aims laid out in the articles of association												
5 a)	Project payments	-8,364,509.44	-8,364,509.44	0	-8,135,697.65	-228,811.79	0	0	0	0	-8,364,509.44	0
5 b)	Personnel expenses	-1,832,395.83	-1,832,395.83	0	-1,616,279.40	-216,116.43	0	0	0	0	-1,832,395.83	0
5 c)	Depreciations	-120,315.12	-120,315.12	0	-98,896.64	-21,418.48	0	0	0	0	-120,315.12	0
5 d)	Information for donors	-977,497.69	0	-977,497.69	-807,668.14	-169,829.55	0	0	0	0	-977,497.69	0
5 e)	Other expenses from fulfilling the aims laid out in the articles of association	-835,670.14	-835,670.14	0	-722,935.39	-112,734.75	0	0	0	0	-835,670.14	0
5.	Overall costs of projects and statutory activities	-12,130,388.22	-11,152,890.53	-977,497.69	-11,381,477.22	-748,911.00	0	0	0	0	-12,130,388.22	0
Administrative expenses												
6 a)	Personnel expenses	-346,086.35	0	0	0	0	-346,086.35	0	-346,086.35	0	0	0
6 b)	Depreciations	-16,436.08	0	0	0	0	-16,436.08	0	-16,436.08	0	0	0
6 c)	Occupancy costs	-30,594.83	0	0	0	0	-30,594.83	0	-30,594.83	0	0	0
6 d)	Other administrative expenses	-172,860.89	0	0	0	0	-172,860.89	0	-172,860.89	0	0	0
6.	Total administrative expenses Konstanz/Africa	-565,978.15	0	0	0	0	-565,978.15	0	-565,978.15	0	0	0
Publicity expenses												
7 a)	Personnel expenses	-168,220.30	0	0	0	0	0	-168,220.30	-168,220.30	0	0	0
7 b)	Depreciations	-32,757.96	0	0	0	0	0	-32,757.96	-32,757.96	0	0	0
7 c)	Magazine	-64,523.91	0	0	0	0	0	-64,523.91	-64,523.91	0	0	0
7 d)	Direct mailings	-222,191.16	0	0	0	0	0	-222,191.16	-222,191.16	0	0	0
7 e)	Supplements	-108,570.16	0	0	0	0	0	-108,570.16	-108,570.16	0	0	0
7 f)	Other printing and shipping	-145,470.79	0	0	0	0	0	-145,470.79	-145,470.79	0	0	0
7 g)	Other publicity expenses	-52,553.18	0	0	0	0	0	-52,553.18	-52,553.18	0	0	0
7.	Total publicity expenses	-794,287.46	0	0	0	0	0	-794,287.46	-794,287.46	0	0	0
Total expenses												
		-13,490,653.83	-11,152,890.53	-977,497.69	0	0	0	0	-1,360,265.61	0	0	0
8.	Other operating revenues	60,839.35	55,167.47	0	0	0	1,142.70	4,529.18	5,671.88	0	0	0
9.	Other interest and related income	43.61	0.00	0	0	0	0	0	0	0	0	43.61
10.	Interest and related expenditure	-4,440.69	0	0	0	0	-4,440.69	0	-4,440.69	0	0	0
Annual net earnings / Net loss for the year		1,194,333.96	3,530,822.46	-977,497.69	0	0	-569,276.14	-789,758.28	-1,359,034.42	0	-12,130,388.22	43.61
Total revenues (in euros)		14,689,428.48	14,683,712.99	0	0	0	-3,297.99	4,529.18	1,231.19	0	0	43.61
Income (%)		100.00%	99.96%	0%	0%	0%	-0.02%	0.03%	0.01%	0%	0%	0%
Total expenses (in euros)		-13,495,094.52	11,152,890.53	977,497.69	0	0	570,418.84	794,287.46	1,364,706.30	0	12,130,388.22	0
Total expenses (%)		100.00%	-82.64%	-7.24%	0%	0%	-4.23%	-5.89%	-10.11%	0%	-89.89%	0%

Note:
 "As requested, as part of our audit we evaluated adherence with the voluntary commitment declaration in accordance with the principles of the German Charities Council in so far as this relates to the accounting of Hoffnungszeichen | Sign of Hope e.V. Our audit did not result in any findings that in our estimation would represent a breach of the voluntary commitment declaration in so far as this relates to the accounting of Hoffnungszeichen | Sign of Hope e.V."

WISTA AG
 Wirtschaftsprüfungsgesellschaft
 Steuerberatungsgesellschaft
 Mannheim, 27 January 2023
 Ro/Ph/GM